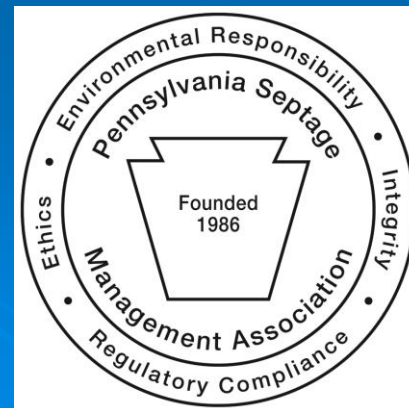


Easy and Inexpensive Ways to Implement an Onlot Sewage System Management Plan

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Introduction

- What is “an Onlot Sewage System Management Plan”?
- Why must every municipality have one?
- Demonstrate the value of “certified” industry professionals (RME) in the implementation of sewage management programs.
- Show the reduced costs of the Free Enterprise option.

What is an “Onlot Sewage System Management Plan” ?

- Homeowner Education
- Inventory
- Risk Assessment
- Frequency
- Certified RME
- Reporting
- Fees

Why must every municipality have an “Onlot Sewage System Management Plan” ?

- To ensure greater longevity of onlot systems – saves money
- Helps to avoid DEP intervention for non-compliance
- Promotes a healthy environment
- Title 25 § 71.71 “Municipalities are required to assure the proper operation and maintenance of sewage facilities within their borders.”

What is the value of “certified” industry professionals (RME) in the implementation of sewage management programs.

- Certified professionals will promote consistent results.
- Results will be accurate and meaningful
- Homeowner “friendly” as it preserves the right of choice of service provider
- Keeps prices down and private enterprise strong by enabling competition
- Competition keeps the performance of services at an optimum level

Reduced Costs of a Free Enterprise Option

- There is a model management program with a proven track record.
- Currently being used in Conewago and other townships
- Model ordinance is already written
- Program is very simple to adopt and implement.

What is the PSMA Model ?

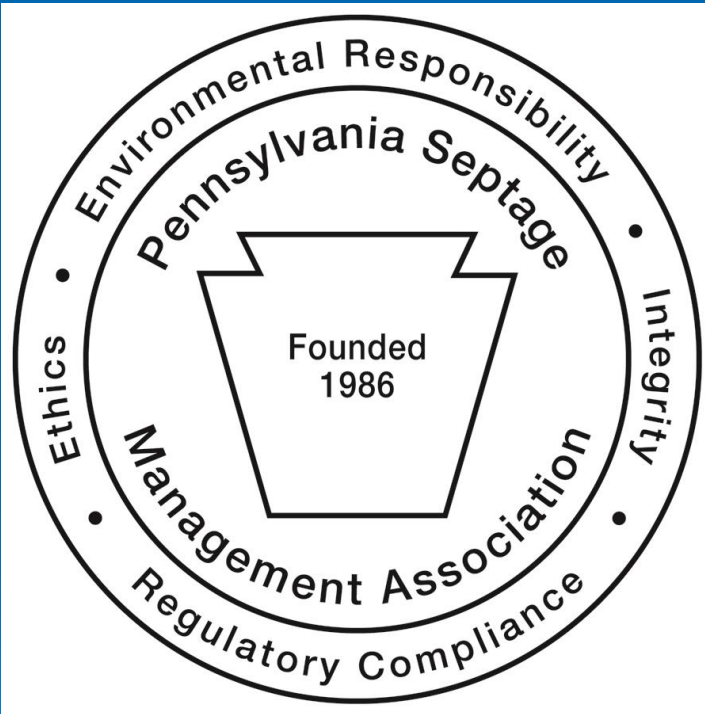
- Administered by the municipality
- Identifies a frequency for system maintenance
- Establishes a procedure for regular system inspection
- Complies with EPA and DEP requirements for system management

Advantages of the PSMA Model

- Advantages to the landowner
- Advantages to the municipality

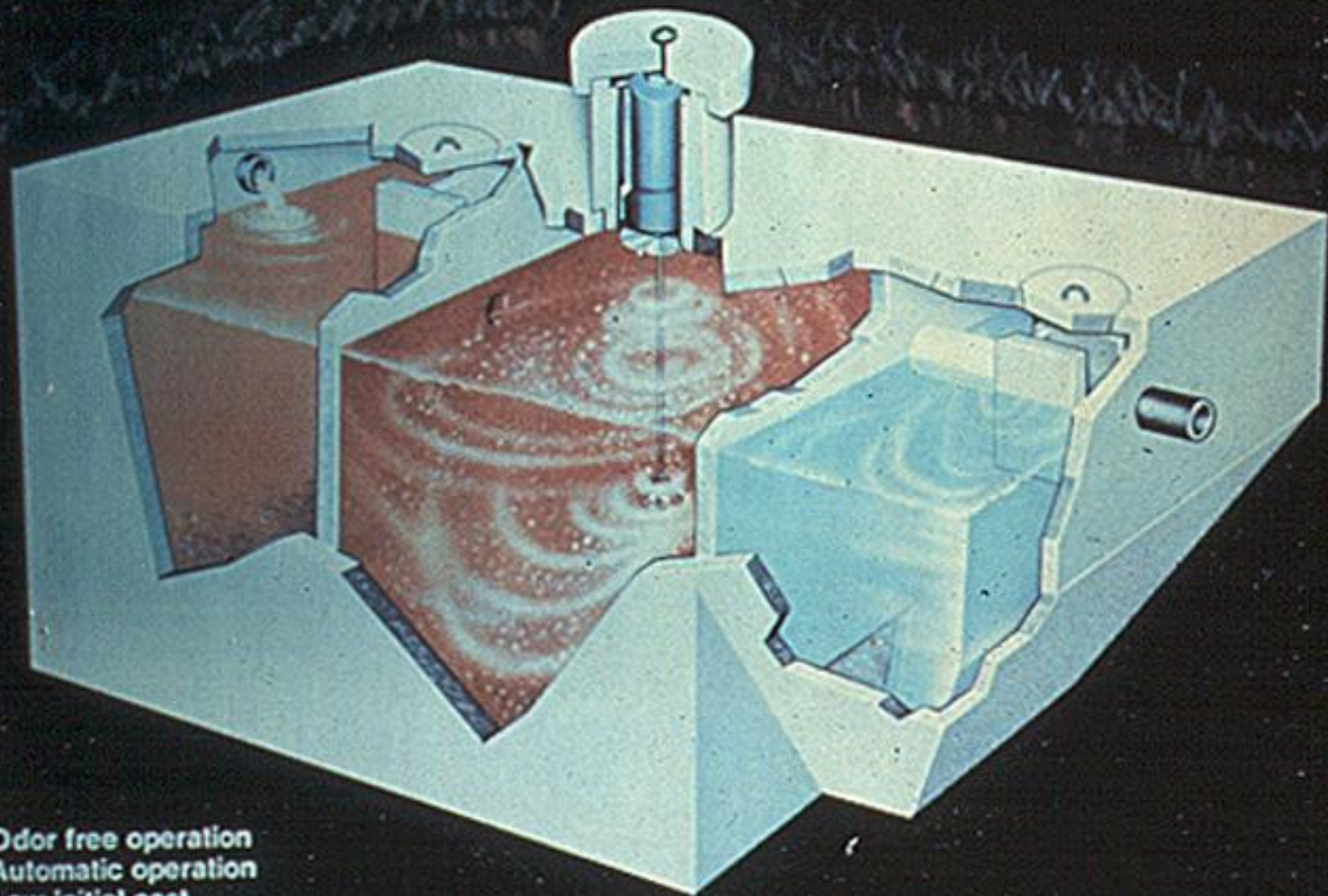
Why Re-Invent the Wheel?

- Brochures are available, please ask for one



Advanced System Management by Industry Professionals

- Industry professionals already possess the experience to operate and maintain most emerging technology systems
- Many companies provide all services necessary to accomplish total operation and maintenance
- Municipalities may contact PSMA for referral to members providing these services



- Odor free operation
- Automatic operation
- Low initial cost
- Permanent precast concrete tank
- Fast efficient installation
- Equipment fully guaranteed
- Quiet, trouble-free operation

- Handles household appliances
- even dishwashers, disposals
and washing machines









Advantages of the “Industry Professional” Approach to System Management

- Experienced and trained technicians already exist
- Ongoing training is supplied by “the industry” (PSMA Continuing Education Programs)
- Landowners will generally be dealing with their existing contractor

What Your Township Residents Can Expect From a Good Management Program

- Freedom to choose their own service provider
- Competitive pricing due to choice
- Higher levels of service due to competition

What Your Township Residents Can Expect From a Good Management Program, cont.

- Comfort level of dealing with a local company
- Extended system longevity due to proper maintenance
- Valuable information regarding system performance

Real Life

- Would you want just a truck driver dragging 100 feet of vacuum hose through your manicured landscaping, or an industry professional whose livelihood depends on your satisfaction
- Does your Township want to lose total control of the onlot sewage disposal systems

Utility Approach to Management

- Monthly fees \$12.95 per month which equals \$155.40 per year or \$1,554.00 over ten years
- The same services provided by Industry Professionals would cost approximately \$870.00 over ten years – can you do the math?

What This Means

- A sewage management plan is crucial to the future of your municipality as well as the future of ground water throughout the Commonwealth
- PSMA has a model ready to use in your municipality supported by a network of Industry Professionals

Next Steps

- Visit our Booth at this conference
- Contact PSMA @ 1-717-763-7762

Thank You

